

***MINUTES OF MEETING OF THE BOARD OF DIRECTORS
PEARL RIVER-NAURAUSHAUN SWIM CLUB, INC.
January 21, 2025***

A regular meeting of the Board of Directors of the Pearl River-Nauraushaun Swim Club, Inc. was held on January 21, 2025 at the Pearl River High School. Participating were:

Board members:

Larry DeGennaro, Vice President
Maria DiBlasi (via teleconference)
Carrie Gleeson
Rob Kalaf
Tom Morrissey

PRNSC employees:

Kevin Bottini
Mike Glynn

PRNSC members:

Laura Montemarano

In Mr. Manning's absence, Mr. DeGennaro chaired the meeting.

Proposal to Conduct a Day Camp at the Club

Ms. Montemarano reiterated a proposal which she had raised during the Club's virtual meeting on January 13, 2025 (the purpose of that meeting was for Board members to be available to respond to any questions that members may have with respect to the proposed Bylaw amendments that are out for membership vote). At that meeting, Ms. Montemarano proposed that the Club conduct a half-day summer camp from 8:30 am – 12:30 pm each weekday with an approximate charge of \$200 per camper. The camp would be open to children ages 6-13 residing within the Town of Orangetown. The camp could be restricted to the children of members or children of members could receive a discount – either of which may result in increased memberships. The Board indicated that children above the age of 10 would most likely not be interested.

Ms. Montemarano stated that St. Thomas Aquinas College offers an event planning major and perhaps the Club could propose an internship to the College for someone to run the camp.

Mr. DeGennaro stated that the idea was interesting and reminded the Board members present that Good Shepard day camp had been canceled and perhaps the individuals who ran that camp could be persuaded to run a camp at the Club. Ms. Gleeson stated that Stony Brook Swim Club runs a similar program.

The Board acknowledged that there are some concerns that would need to be addressed with respect to certifications for the individuals running the camp and insurance.

Mr. DeGennaro asked Ms. Montemarano if she would head a committee to consider all alternatives and make a proposal to the Board. Ms. Montemarano stated that she would research further and reach out to the Board via e-mail.

Other Member Concerns

Ms. Montemarano stated that she had spoken to other members, and they had some additional questions for the Board:

- 1) Has the Club considered offering day passes? Mr. DeGennaro stated that while the concept has merit, the issue is that members are required to make a capital investment in the Club and that investment is returned after their resignation when a new member takes their open membership position and makes their own capital investment. If individuals were able to buy day passes, presumably without making a capital investment, resigned members would be unable to get their investment returned.
- 2) Has the Club considered asking members to work like the manner in which the Pearl River Little League requires parents to work the Hopper or pay an additional fee? The Board members stated that most of the employees are lifeguards and members could not perform those duties without proper certification. It is unlikely that members would be interested in performing routine maintenance activities. Members are recruited for more substantial maintenance projects.
- 3) Can the Club block children from making snack purchases? Ms. Gleeson responded that the Club's software, Member Splash, does not permit blocking members from making purchases and added that the Club has been advised by Member Splash that the Club is the only client that has asked to have members blocked from making purchases. Ms. Gleeson further stated that members can check their balances daily so they can react if there is a charge that they disagree with. Mr. DeGennaro stated that members need to take responsibility for purchases made by their children.

Minutes from December 2024 Board Meeting

Mr. DeGennaro directed that a revision be made to one sentence in the draft minutes from the December 2024 Board meeting. Contingent on that revision, Mr. DeGennaro made a motion, seconded by Mr. Morrissey, to waive the reading of and approve the minutes of the December 2024 Board of Directors meeting. All Board members present voted to approve the minutes.

Manager's Report – Including Personnel

Mr. Bottini stated that he has completed the draft survey to be sent to the 2024 employees inviting them to return for employment for the 2025 season. The plan is to have the survey sent to the employees via e-mail by February 1 with an April 20 response deadline. In response to a question from Mr. Morrissey, Mr. Glynn stated that the 2025 New York State minimum wage is \$15.50 per hour. Mr. Morrissey directed that lifeguard pay rate should be set at \$17.50 per hour with maintenance at \$15.75 per hour and office at \$15.50 per hour. Mr. Morrissey stated that all 2024 employees are being invited to return for the 2025 season.

Mr. Bottini suggested adding a “Mommy and me” type swim lesson where children under the age of 4 would be in the main pool with a parent. The child would be required to wear an appropriate swim diaper. The Board indicated that the details would need to be worked out but that they were not opposed to the concept.

With respect to swim team, Mr. Bottini stated that he would reach out to last year’s coach and inquire whether she has an interest in returning as swim team coach. Mr. DeGennaro stated that he will reach out to John Edwards to see if he would be interested in a role with the swim team.

With respect to gatekeepers, Mr. Bottini stated that one of last year’s gatekeepers is planning on returning but that he has not yet heard back from the other. Mr. Bottini suggested that he has another employee in mind that could serve as a gatekeeper.

Membership

Ms. DiBlasi stated that:

- 47 resigned members are awaiting the return of their investment
- 16 members have resigned since the end of the 2024 season
- 6 new members have joined the Club since the end of the 2024 season
- 19 prospective members on the wait list - all have received offers in the past

The Board also discussed a list of outstanding receivables from members. Ms. Gleeson stated that she will update Member Splash to include appropriate late fees and that members with outstanding balances will be required to pay the outstanding balances if they pay their 2025 dues through Member Splash.

Maintenance/Capital Project

Mr. DeGennaro stated that he forwarded photos of the progress to date on the capital improvement project to the Board members. 2/3 of the coping has been completed as has the surge tank. There has not been significant progress in January because of the weather and there will not be much progress until the weather improves.

Mr. DeGennaro stated that he will get an invoice for the piping work – which is approximately \$7,000.

Mr. DeGennaro stated that he will get clarification from B&B Pool & Spa with respect to ladders. The Board verified that there were 7 ladders in the extant pool and questioned why there would be a charge for ladders if no new ladders were installed. The Board stated that the number of ladders could be reduced to 6 with one of the ladders on each side of the lap lane being removed. Mr. DeGennaro stated that he will ask the engineer if there is a requirement for there to be a ladder on each side of the lap lane.

Mr. DeGennaro stated that he has ordered 10 upright chairs for \$1,700 and that will be the extent of the anticipated furniture expenditures for the 2025 season.

Mr. DeGennaro stated that he has spoken to Nautilus Swimming Pools and that Nautilus will not be performing the annual painting of the Club's pools going forward. Nautilus will assess whether the kiddie pool should be painted prior to the 2025 season. The Club will need to hire a new contractor to perform the painting in the future.

The Board discussed the proposal to install a brick walkway from which members can purchase bricks to be personalized. Mr. Kalaf stated that he will contact the West Nyack Swim Club and inquire as to who they used to engrave bricks, the cost, and the process. Mr. DeGennaro stated that he will also evaluate the cost of installing bricks as opposed to concrete.

The Board acknowledged that the basketball courts require re-paving.

Mr. Bottini stated that the men's room needs to be painted. Mr. DeGennaro stated that the men's room needs work beyond painting and that he can look to obtain estimates for the work.

Finance

Mr. Glynn presented the Club's financial statements as of and for the period ended December 10, 2024 and the budget for the 2025 season. Mr. Glynn advised that the current plan is to maintain accounts at both M&T Bank and KeyBank. The checking account at M&T Bank will be used to service the construction loan and to make any additional payments toward the capital project. The checking account at KeyBank will be used for operating expenses.

With respect to the budget, Mr. Glynn advised that the budget assumes that the Club will operate with 25 members short of full membership. The Board asked what the numbers would look like if the Club operated at 50 members short of full membership. The Board deferred approval of the budget until it could consider next steps with respect to the proposed Bylaw revisions currently under consideration by the membership.

Membership Vote on Proposed Bylaw Revisions

The current tally with respect to the membership vote on the 2 separate Bylaw revision proposals is as follows:

Total valid votes cast - 229 (48% of the eligible membership has voted)

Single membership option - Approve 202/Dissent 27 (88% to 12%)

Revision to geographic boundary - Approve 116/Dissent 113 (51% to 49%)

Voting will close at the end of the evening. The Board acknowledged that the Bylaw requirement that at least 10% of the membership vote has been met. The proposal to provide for a new single membership option with dues of 60% of family membership dues has passed. Because the Club's Bylaws require that any amendments to the Bylaws pass by a 2/3 vote of those members casting ballots, the proposal to revise the geographic boundary has not passed.

The Board discussed providing the membership with a revision to the proposed geographic boundary amendment so that the proposal to revise the Club's footprint to include all Orangetown be separate from the proposal to permit members outside of the Town of Orangetown subject to sponsorship from a current member in good standing.

The Board acknowledged that there is significant doubt that the Club will remain a going concern unless a substantial number of new members join in 2025. The Board considered that other local clubs receive funding from the respective town. Mr. DeGennaro stated that he will reach out to a member associated with the Orangetown Town Board and gauge whether there would be any interest in the Town subsidizing the Club. The Board stated that the Town Board would most likely not be interested unless all residents of the Town of Orangetown are eligible for membership.

The Board stated that a revised plan needs to be developed and implemented quickly. The Board agreed to meet via teleconference on Monday, January 27 at 6:30 pm to consider its next steps and to finalize the 2025 budget.

Social

The Board discussed potentially having an elementary school day where all elementary school students within the Club's geographic boundaries are invited to the Club. This would potentially encourage their families to apply for membership.

Ms. DiBlasi stated that she will contact Elena Bachman and inquire whether she remains interested in running an Open House in the Spring.

The meeting was adjourned at 9:09 pm.